



SP 360

Adding value to your business





SP 360

Connecting people





SP 360

WHO WE ARE

The SP 360 Ltd is based in Guangzhou, China, has a long history of connecting and growing markets internationally. Since 25 years now connecting the production centers with the sales networks of Europe.

Today, with the branch office in Athens, Greece, it employs 25 people, permanent staff and external partners, with extensive experience and expertise in research, assessment and negotiation, ensuring your interest and your full achievement of objectives.

SP 360 works with reputable, certified service providers in Europe and China.





SP 360

SURE CHOICE

SP 360 acts as the company's Procurement Project Manager you, working exclusively and confidentially for your interests.

SP 360 has a network of more than 2500 manufacturers and suppliers in almost all industries, allowing you to get the product you want, on the terms you want.

Our company's project is the worldwide connection of production centers with sales centers, creating for the your business value and comparative advantage.

SP 360 offers a wide range of personalized services that contribute decisively to the profitability of your company.





SP 360

CORE SERVICE FOR YOUR IMPORTS



1. APPLICATION FORM FOR RESEARCH COOPERATION

Looking for the right one supplier for a specific product.



3. FINANCIAL OFFER

In 3-5 days you receive a SUMMARY FEASIBILITY STUDY, together with the financial one cooperation cost offer.



5. SUPPLY

We will match your requirements with specific suppliers and will write the final report.



2. PRODUCT ANALYSIS

Together we create the complete image of the product that you seek by understanding your GOAL. You deposit a nominal STUDY ANALYSIS cost (Deducted at the end from the COOPERATION COST)



4. SIGNING OF AGREEMENT

By signing the agreement us, you deposit 50% of the agreed fee



6. COMPLETION & PAYMENT

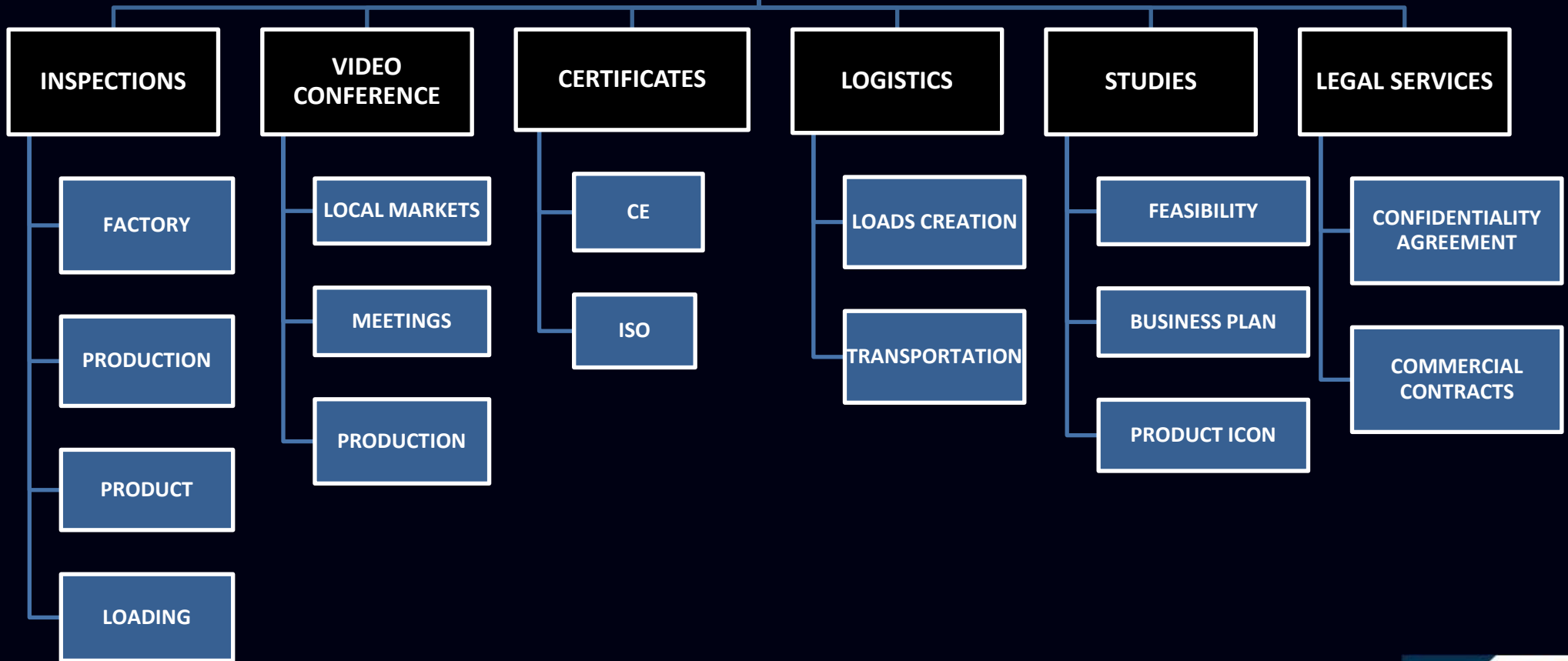
The report will contain profile 1 to 2 suppliers, financial and technical documentation and all the necessary commercial details for the delivery of the goods to your warehouse.

PREMIUM SERVICES FOR YOUR IMPORTS



By choosing the services you need

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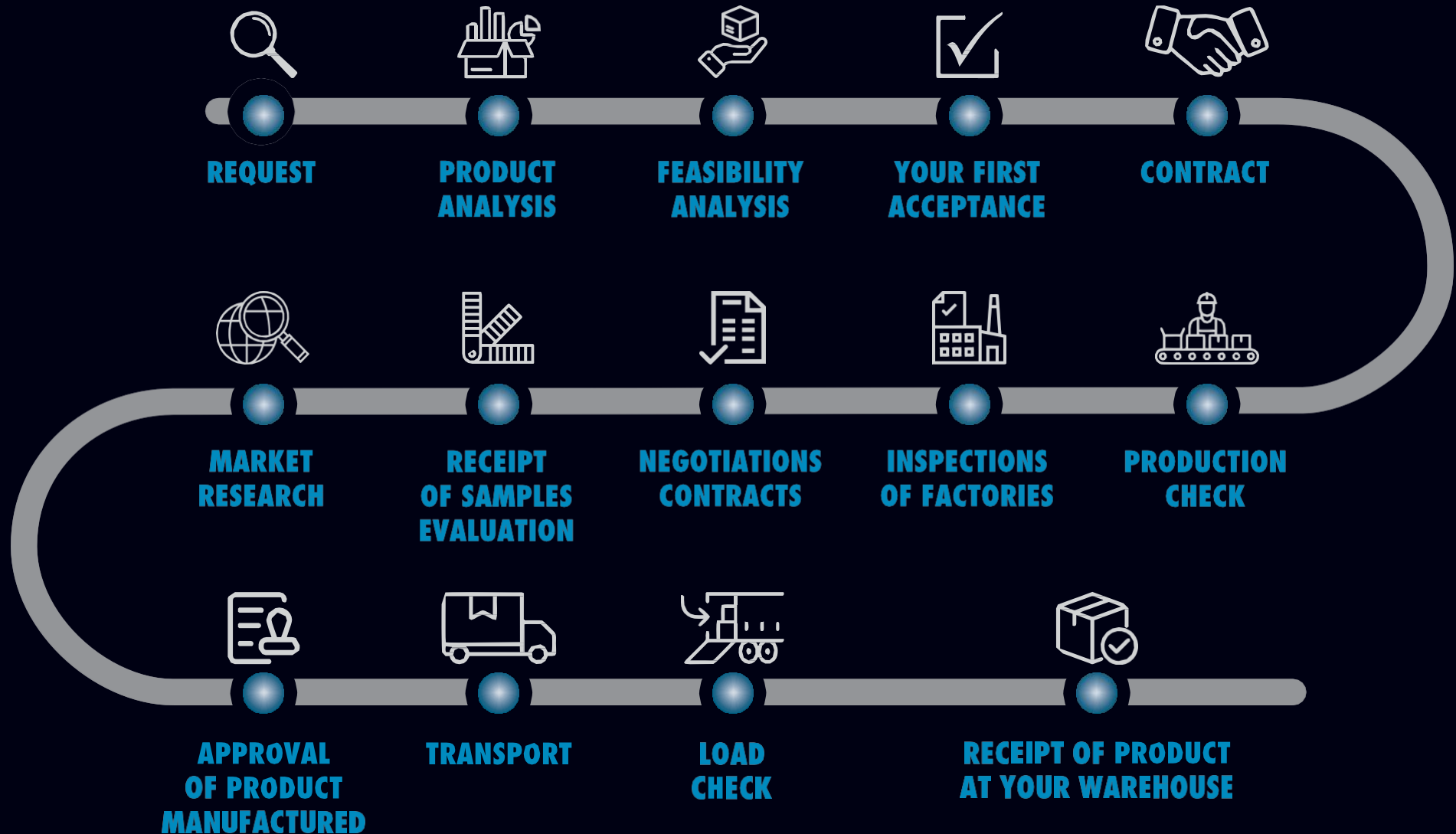




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PREMIUM SERVICES FOR YOUR IMPORTS

By choosing the services you need





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EXPORT SERVICES

1. REQUEST FOR COOPERATION

Looking for the right sales network in China



3. REPRESENTATIVE CONTRACT

The contract includes a specific time of trial cooperation during which you should have the first results.

The SP 360 fee is a percentage of sales



2. PRODUCT ANALYSIS

Together we capture the full icon of the product you have for export by understanding your GOALS.



4. PROJECT EXECUTION

- Monthly reports
- Market and competition analysis
- Strategy Development
- Participation in fairs
- Teleconferences





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WHAT IS INCLUDED IN A FACILITIES REPORT

- A. Primary objectives of the company.
- B. Product technical analysis.
- C. Analysis of producing countries (advantages - disadvantages).
- D. Market targeting (alternative scenarios).
- E. Presentation of optimal project implementation planning.





SP 360



Inspections and checks



Agreements
with reliable companies



Complete procurement project
management services



EFFECTIVENESS

Control throughout the management chain.
From the product to the established and reliable
company abroad to the creation of the
COMPARATIVE ADVANTAGE for your firm.



QUICKNESS

Factory inspection
Certificate check
Production process
Shipment control



ECONOMY

WE REDUCE YOUR OPERATING EXPENSES

We offer a complete set of procurement services,
from product sourcing, supplier research and control,
to delivery to your warehouse.



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SKILLS EFFICIENT
EFFECTIVE
CONFIDENTIAL
COMPETITIVE
SPEED

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Adding value to your business



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WE COOPERATE WITH





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